Delmarva Raptors

Board Meeting

10-17-22

Board Members Present: Lance, Bobby, Tara, Kristyn, Dan, Chad and Patrick

* Call to order and board member attendance
* **We will update the Bylaws to state that Board Meetings will be held on Mondays on even months and Tuesdays on odd months.**
* Reports of:
* Commissioner report (Bobby)
  + Any Disciplinary or solution reports you want to share
    - Medical bag for coaches – (are there any teams without a kit?) **All of these have been dispersed. If someone needs see Patrick as he has an extra one.**
    - Pucks / Bags (I think every team has this now) **The two teams that needed them have been ordered and received by the teams.**
* Scheduler Report (Dan)
  + Team managers collaborate with coaches to find a tournament and location that may interest the team and confirm with the board and scheduler so we can sign you up. **Easier for the team manager and the coach to pick the tournament for the team. Please keep in mind that some parents have multiple kids. All big tournaments are blacked out already from games, but reach out to Dan if you need assistance with the tournaments.**
  + DVHL teams 1 tournament paid by Raptors-**Normally President’s Day weekend.**
  + Non DVHL teams 2 tournaments paid by Raptors
  + 16 U 3 tournament paid by Raptors
* Secretary Report (Tara)
  + Fundraising Rules and Regulations (These will be posted on the website by the end of the week as well)
* Registrar Report (Kristyn)
  + Uniforms – 1 box arrived last week which contained the game jerseys.  We are waiting on 1 more box with the warmup and practice jerseys which was supposed to ship today.
  + We ordered a few Game jerseys which will be property of the Raptors so that any new player that joins will have a jersey to wear for games until they order their own
  + Spirit Wear still available to order
* Vice President Report (Chad)
  + Goalie practice.  Every Tuesday and Thursday for those that either play goalie or are interested in trying goalie. **Anyone that wants to play goalie is welcome and the schedule for the goalie practices are listed on the website. For Shooters we are going to put out a sign up sheet for the shooters and we will use Sign up Genius. It will be limited on how many times you can sign up initially but if we need kids we will open it up.**
  + There will be a sign-up sheet coming out for players to shoot on the goalies.  There will be some requirements for the player to qualify to be a shooter. **We will outline the standards for the shooters on the Sign up Genius.**
* President Report (Lance)
  + Advertising
    - We will be placing the RR & Stars banners backup that have current Raptor players (Talked to Jeff from rink his staff will do this shortly as we are no allowed to go up on the ladders per the rink)
    - Ordering Banner to hang on the wall above the ramp with Raptor logo
    - Sponsor board is coming down to be re lettered this week (Approved by rink to take this down on our own since it is not very high)
    - Trophy case (ordering sticker for glass with the logo and hang a jersey in there as a filler till we win a few trophies)
    - Raptor Sticker to go above the double doors entering the rink area
    - Display boards by double doors and water fountain
    - **The goal is to get all the new Raptors stuff up and the old banners up before the Thunder starts in two weeks.**
  + Supplies
    - Storage Box for back of rink to store pucks and training supplies. **We will put out when we are able to put it out to the membership when the storage box is ready.  We will try to work out a few nights a month to collect gear from families.**
    - Storage of gear in the closet for new players (approved by Wayne today but not just anyone can go back there and access they want us to have a select few that are allowed back there)
    - Practice jerseys are a requirement for all players if you have not ordered one, please go to the underground website and do so.
    - **November 5, 2022 at 1:40 is the Try Hockey for Free if you know anyone that is interested.**
* Treasure Report (Patrick)
  + Thunder Tickets
    - We need to sell 500 tickets to make the Thunder contract profitable for us.  **They are vouchers for any game- they are not game specific. We will be setting up Venmo so they can be paid that way. All players will get their season pass soon. All players should try to wear their jerseys.** Parents, please buy your tickets through the Raptors.  They are $14 each through us.  If you buy them at the door through the Thunder, they are $14 plus $2 service fee.  We prefer Venmo but can also take cash or check for payment. **We will see if we can upgrade these tickets to VIP for parents that want to pay for them in addition to the regular ticket price. Chris Koch will be in contact with the Thunder regarding this as well as regarding the scheduling of the four (4) mites on ice with the Thunder.**
    - The Raptor players will shortly receive their season pass that they will need to bring to the games with them in order to get in for free.
    - **Patrick is currently going through the goalie discounts for Squirt and up and make sure that they are all credited.**
  + Financial Report
    - **As of now we have $68, 926.97 in the bank and with the recent deposits and Snap Raise funds, that will bring us to $85, 044.85. There are currently $17,000.00 in unpaid registration fees. We assume they will be collected shortly to bring balance to $102, 044.85. We have $66224.02 in known expenses and an additional $22, 500.00 in estimated expenses. Thus, after expenses we will have approximately $13320.83 available. This does not include the estimated profit of $3000.00 from the Thunder ticket sales or any sponsorships we have received.**
* Open discussion new items.